



Trust Center

Give prospects, customers, and other stakeholders one secure place to review security posture, request documents, and receive answers. Take advantage of Drata AI to build and manage your Trust Center, reduce review cycles, and turn assurance from a business blocker into a revenue enabler.

The screenshot displays the Drata Trust Center interface. At the top, there's a 'Documents' section with tabs for 'All', 'Public', and 'Private'. Below this, 'Featured Documents' are listed, including 'COMPLIANCE SOC 2 Type 2' (4 items), 'REPORTS Security White' (3 items), 'REPORTS Data Flow Diagram (DFD)' (3 items), and 'POLICIES AI Policy' (1 item). A 'View Only Featured Documents' link is at the bottom of this section. To the right, a 'Building Trust Center with AI' progress bar shows '3/5 Steps Completed': 'Parsing Documents' (100%), 'Extracting Information' (100%), 'Drafting Content' (100%), 'Initiating Content Verification' (75%), and 'Creating Trust Center' (25%). Below the documents, three categories are shown: 'Data Privacy' (Privacy of customer data is top of mind. We follow industry best practices and comply with all applicable laws.), 'Reports' (Security White Paper, SOC 2 Report), and 'App Security' (Credential Management, Responsible Disclosure, Application Penetration Testing).

Remove Friction From the Buying Process

Buyers expect fast, credible answers—and security reviews often become the longest part of the cycle. When every request turns into custom email chains and ad-hoc sharing, security becomes a revenue bottleneck.

Drata gives prospects and customers a self-serve portal for security information and a designation access request process so reviews move faster without constant coordination.

Control & Manage Content in a Single Location

Trust reviews require strict handling with governance around who can see what, for how long, and under what terms. When access is managed through email and ad-hoc requests, approvals are unclear, forwarding risk increases, and audit trails break.

Drata uses structured access requests, approvals, and permissioning so sensitive documents are shared deliberately, consistently, and traceably.

TRUSTED BY 8,000+ GLOBAL CUSTOMERS





Centralize Your Trust Posture

Security documentation often lives in scattered folders, outdated PDFs, and tribal knowledge, resulting in slow responses, inconsistent answers, and more work for your team.

Drata organizes your trust library into a single destination buyers can navigate to answer their own questions so no one is manually creating the same responses for every prospect.

Answer Faster with Reusable Responses

Even with a Trust Center, customers may still send security questionnaires—pulling sales and security teams into repetitive work. Without a trusted source of answers, every questionnaire becomes a new project.

Drata includes a trust library with reusable, consistent responses to reduce repetitive requests and works natively with AI Questionnaire Assistance to provide immediate responses.

KEY FEATURES



Access Requests and Approvals

Control access to sensitive documents with a clear request and approval workflow.



Trust Library

Centralize your security posture content so responses stay consistent and current in a single source of truth.



Document Sharing Controls

Share the right level of detail with the right people without overexposing sensitive assets.



Searchable Buyer Experience

Make it easy for prospects to find answers quickly and reduce repetitive requests.



Brandable and Easy to Maintain

Keep your Trust Center polished, current, and aligned with your external brand.



Trust Measurement

Bridge the gap between security work and business success with insights into impact on revenue and pipeline.

VALUE YOU CAN SEE

▶ Accelerate Complex Security Reviews

Give buyers fast access to what they need—without stalling on internal coordination.

▶ Strengthen Governance and Control

Permission sensitive documents, standardize approvals, and keep sharing traceable.

▶ Reduce Operational Drag

Convert repeated requests into self-serve access and reusable answers.

▶ Scale Trust Globally

Deliver a consistent trust experience across regions, products, and teams.



SINCE MOVING TO DRATA'S TRUST CENTER, THE RESULTS HAVE BEEN NIGHT AND DAY. WE'VE BEEN ABLE TO QUANTITATIVELY SHOW THE DIFFERENCE IN HOURS SAVED TO OUR LEADERSHIP.

Brian Markham

